## SIX PRINCIPLES OF A DIGITAL-FIRST **MINDSET**

FOR WEALTH MANAGEMENT FIRMS

# Emphasize Digital-First Culture



Firms that embrace a digital-first culture are constantly considering the digital effects of their choices and ensuring that the firm moves forward and provides the best service possible for advisors and clients.

**PRINCIPLE** 

**PRINCIPLE** 02



#### **Evolve** Human **Behavior**

Changing human behavior around the new mindset starts by showcasing the value-add of digital solutions.

### Implement Proactive **Training**



Successful firms make training a regular part of their digital efforts, including teaching employees and advisors the essential features of digital solutions and how they can be used.

PRINCIPLE

PRINCIPLE



while also making it more secure to outside threats and more accessible internally.

#### Emerging Technology Be able to easily paint a clear picture of where each client is in their

Integrate



towards their financial goals, and how an RIA can best serve and advise that client.

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PRINCIPLE

06

**PRINCIPLE** 



#### Operations is where the rubber meets the road, and when a digital-first mindset cantruly

grows.

Strategize Operations

## Ready to Digitize Your Firm?

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